

Md. Zillur Rahman

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Career Summary:

- Seasoned textile professional with robust expertise in merchandising and production management.
- Proven success in managing major buyer relationships, overseeing large-scale production, and driving operational improvements.
- Adept at optimizing supply chain processes, enhancing delivery efficiency, and implementing innovative solutions to reduce environmental impact.
- Holds a M.Sc. in Textile Engineering, EMBA & has hands-on experience in processing & production management.
- Known for strategic thinking, quality-focused execution, and a commitment to continuous improvement.

Objective: To leverage extensive experience in textile production and garments merchandising to contribute to innovative research and development in textile engineering.

Key Proficiencies:

- Buyer Management
- Vendor Relationship Management
- Production Oversight
- Product Development
- Order Coordination
- Deadline Management
- Fabric Management
- Dyeing, Washing & Printing
- ERP Utilization (**ERP-Logic & Stages -7**)
- Financial Coordination
- Import Coordination
- Payment Execution
- Cost Analysis

Date of Birth: 15 November 1992

NID: 19924113847000079

Job Experience

Sr. Merchandiser, **Victoria Intimate Ltd.** (Sister Concern of **Hams Group.**) (November'21 to till now)



- Worked with buyers **Primark** (Ireland), **Cotton On** (Australia), **Biedronka** (Poland)
- Managed **buyer relationships**, ensuring goods quality and reliability.
- Oversaw a **production capacity of 10, 0000 units/month** and handled **30 & 35 styles per season**.
- Led development & bulk production for Boys, Girls, Men's, Women's, Underwear and knitwear collections, ensuring high quality.
- Coordinated bulk orders and provided daily updates to buyers, maintaining transparency.
- Expedited bulk order deadlines with production team, improving delivery efficiency.
- Managed diverse fabric orders (e.g., single jersey, heavy jersey, various types rib, Terry, pique, lacoste, interlock, fleece) to meet specifications.
- Used **ERP-Logic** for all booking to accurate shipment updates, optimizing supply chain visibility.
- Collaborated on buyer invoices and packing lists, streamlining financial processes.
- Coordinated import & local of fabrics and trims, ensuring timely production.
- Conducted bulk fabric consumption analysis and cost estimation based on samples.
- Handled fabric & all accessories PI management and executed payments efficiently.

Merchandiser, **Arabi Fashion Ltd.** (Sister Concern of **Bengal Hurricane Group.**) (Jan'20 to Oct'21)

Merchandiser, **Echotex Ltd.** (Dec'18 to Dec'19)

Assistant Merchandiser, **Echotex Ltd.** (Nov'16 to Nov'18)



- Worked with buyers **Primark** (Ireland), **New Look** (UK), **Desigual** (Spain) with direct Communication.
 - Used **ERP-Logic** systems for input individual orders and **create Budgets**
 - Oversaw a **production capacity of 10, 0000 units/month** and handled **30 & 35 styles per season**.
 - Expertly conducted fabric booking and costing as per sample & Measurement.
 - Conducted Fit, Black Seal, Gold Seal samples & Lab dip send to buyer for Approvals as per the **CP/ T&A**
 - Print, Wash, Metal and Completed garments send to internal and third-party Lab for the Chemical & Physical test purpose.
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- Communicate with Knitting, dyeing, washing & production relevant department for my work.
 - Implemented job & fabric, trims booking, work order create on ERP platform.
 - Addressed technical issues on knitting, dyeing & product development.
 - Established accessories booking and conducted work order create & price negotiation to supplier.
 - Worked with production team on factory and ensuring timely shipments & monitoring parameters.

Academic Qualification:

- M. Sc. in Textile Engineering from Dhaka University of Engineering & Technology (DUET) with CGPA 2.75 out of 4 in 2023
- Executive Masters of Business Administration (EMBA) from City University with CGPA 3.13 out of 4 in 2019. (Major -Marketing)
- B.Sc. in Textile Engineering from City University with CGPA 3.10 out of 4 in 2015. (Major - Wet Processing Technology)



Research article:

Evaluating physico-mechanical properties of NaOH-treated natural fibres: Effects of polyolefin

- <https://doi.org/10.1016/j.heliyon.2024.e39673>

Dhaka University of Engineering & Technology Textile Lab, Bangladesh Atomic Energy.

Training Summary:

- **06 months** Training on “**Data base, MS office word & excel, PowerPoint, Internet browsing etc**”. Organized by Bangladesh Technical Education Board.
- **02 months** Training on “**Youth training**” Organized by Youth training center Jessore.
- **02 month** training on “**Garment quality system**” BGMEA University of fashion & technology.

Soft Skill: Teamwork, convincing, inspiring, influencing, negotiation, leadership skill.

Computer Skill: Sound in Microsoft Word, Excel, and PowerPoint Presentation.

Language: Fluent in both Bengali and English.

References:

1. **Md. Nadim-Ul-Kabir**, DGM (Marketing & Merchandising), Victoria Intimate Limited
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2. **Md. Ariful Mustafa Khan**, Manager, Victoria Intimate Limited.
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Signature:

